PROGRAM DESCRIPTION

Retail Management

During the program, you will take courses that provide general knowledge about business and economics as well as more specific, advanced knowledge about retail.

YEAR 1

Semester '

- Introduction to Retailing
- Economics I
- Marketing
- Accounting

Semester 2

- Supply Chain Management
- Management Control
- Economics II
- Economic Statistics

<u>Applied Retail Track</u> runs during all semesters.

YEAR S

Semester 3

- Finance
- Management & Organization
- Business Law
- Retail Accounting and Financial Management

Semester 4

- Marketing Research
- Marketina Communications
- Shopper Marketing (new course)
- Sales and Service Management (new course
- Retail Buvina & Merchandisina (new course)

Applied Retail Track runs during all semesters.

YEAR 3

Semester 5

- Current Issues in Retailing
- Operations Strategy
- Retail Management Control

Semester 6

- Brand and Category Management
- <u>Innovation Strategy</u>
- <u>Degree Project</u>

<u>Applied Retail Track</u> runs during all semesters.